

2/28/2013

## NSC Final Budget; 2013 Actual vs Plan YTD and 2014 Plan

	2013 Annual Budget	Actual To Date	Projected thru 12/12	Actual plus Projected	2013 Variance Favorable/ (Unfavorable)	2014 Annual Plan	2015 Annual Plan
<b>REVENUE</b>							
Donations (Pledged Income)	\$ 50,000	\$ -	\$ 50,000	\$ 50,000	\$ -	\$ 50,000	
Natural Stone Alliance (Grants)	\$ 27,000	\$ -	\$ 27,000	\$ 27,000	\$ -	\$ 27,000	
Misc. Other Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Gov't Appropriations, Grants or Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Interest Income	\$ 100	\$ 13	\$ 65	\$ 78	\$ (22)	\$ 10	
<b>Total Revenue</b>	<b>\$ 77,100</b>	<b>\$ 13</b>	<b>\$ 77,065</b>	<b>\$ 77,078</b>	<b>\$ (22)</b>	<b>\$ 77,010</b>	<b>\$ -</b>
<b>EXPENSE (See Expense Detail)</b>							
<b>Professional Services</b>							
<i>Production</i>							
McKee Wallwork Cleveland	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Attorney (Trademark and Other)	\$ 1,000	\$ 2,000	\$ 1,000	\$ 3,000	\$ (2,000)	\$ 1,000	
Website	\$ 2,000	\$ -	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	
Website Hosting	\$ 250	\$ -	\$ 250	\$ 250	\$ -	\$ 250	
Internet Media	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Media Buy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Subtotal Website,Media&Legal	<b>\$ 3,250</b>	<b>\$ 2,000</b>	<b>\$ 2,250</b>	<b>\$ 4,250</b>	<b>\$ (1,000)</b>	<b>\$ 2,250</b>	<b>\$ -</b>
<b>Public Relations Services</b>							
CD/Video Revisions, Bill Levy	\$ 5,000	\$ -	\$ 8,750	\$ 8,750	\$ (3,750)	\$ -	
Public Relations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Subtotal Public Relations	<b>\$ 5,000</b>	<b>\$ -</b>	<b>\$ 8,750</b>	<b>\$ 8,750</b>	<b>\$ (3,750)</b>	<b>\$ -</b>	<b>\$ -</b>
Subtotal Professional Services	<b>\$ 8,250</b>	<b>\$ 2,000</b>	<b>\$ 11,000</b>	<b>\$ 13,000</b>	<b>\$ (4,750)</b>	<b>\$ 2,250</b>	<b>\$ -</b>
<b>Green Building Initiative</b>							
USGBC Fees	\$ 1,000	\$ 300	\$ -	\$ 300	\$ 700	\$ 1,000	
Sustainability Certification Development, Task 1, (Ecoform)	\$ 4,000	\$ -	\$ 4,000	\$ 4,000	\$ -	\$ -	
Sustainability Verification Compliance, Task 2, (Ecoform)	\$ 45,000	\$ -	\$ 45,000	\$ 45,000	\$ -	\$ -	
Sust. Launch Stone Certification Program, Task 3, (Ecoform)	\$ 65,000	\$ -	\$ 40,000	\$ 40,000	\$ 25,000	\$ 10,000	
Sustainability Support & Misc.	\$ 25,000	\$ 9,306	\$ 15,694	\$ 25,000	\$ (0)	\$ 1,000	
Subtotal Green Building Initiative	<b>\$ 140,000</b>	<b>\$ 9,606</b>	<b>\$ 104,694</b>	<b>\$ 114,300</b>	<b>\$ 25,700</b>	<b>\$ 12,000</b>	<b>\$ -</b>
<b>Safety and Technology Initiatives</b>							
OSHA, MSHA Related Assoc.	\$ 1,000	\$ -	\$ 500	\$ 500	\$ 500	\$ 1,000	
Technology Research Assoc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Univ. and Other Independent Studies/Research	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Misc.	\$ 1,000	\$ -	\$ 500	\$ 500	\$ 500	\$ 1,000	
Subtotal S & T Initiative	<b>\$ 2,000</b>	<b>\$ -</b>	<b>\$ 1,000</b>	<b>\$ 1,000</b>	<b>\$ 1,000</b>	<b>\$ 2,000</b>	<b>\$ -</b>

**Trade Show Expenses**

AIA Show	\$ 14,000	\$ -	\$ 14,000	\$ 14,000	\$ -	\$ 14,000	
USGBC - Greenbuild	\$ 9,000	\$ 990	\$ 8,010	\$ 9,000	\$ -	\$ 9,000	
Other Trade Shows	\$ 500	\$ -	\$ 500	\$ 500	\$ -	\$ -	
AIA CES Renewal	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Subtotal Trade Shows	<u>\$ 23,500</u>	<u>\$ 990</u>	<u>\$ 22,510</u>	<u>\$ 23,500</u>	<u>\$ -</u>	<u>\$ 23,000</u>	<u>\$ -</u>

**StonExpo, Las Vegas**

Booth on site & move in plus Travel	\$ 10,000	\$ 8,578	\$ -	\$ 8,578	\$ 1,422	\$ 10,000	
Board Expense	\$ 1,500	\$ 2,049	\$ -	\$ 2,049	\$ (549)	\$ 1,500	
Subtotal StonExpo	<u>\$ 11,500</u>	<u>\$ 10,627</u>	<u>\$ -</u>	<u>\$ 10,627</u>	<u>\$ 873</u>	<u>\$ 11,500</u>	<u>\$ -</u>
Subtotal Show and Expo Fees	<u>\$ 35,000</u>	<u>\$ 11,617</u>	<u>\$ 22,510</u>	<u>\$ 34,127</u>	<u>\$ 873</u>	<u>\$ 34,500</u>	<u>\$ -</u>

**Fundraising**

Misc. Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Funding (Appropriations Consultant)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Subtotal Fundraising	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

**Other TBD**

Misc. reserve	\$ 500	\$ -	\$ 500	\$ 500	\$ -	\$ 250	
Subtotal other	<u>\$ 500</u>	<u>\$ -</u>	<u>\$ 500</u>	<u>\$ 500</u>	<u>\$ -</u>	<u>\$ 250</u>	<u>\$ -</u>

**Total Operating Expense**

	<u>\$ 185,750</u>	<u>\$ 23,223</u>	<u>\$ 139,704</u>	<u>\$ 162,927</u>	<u>\$ 22,823</u>	<u>\$ 51,000</u>	<u>\$ -</u>
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**Management Fees**

Management Fees ( Duke) \$3,208.33/Month	\$ 38,500	\$ 6,417	\$ 32,083	\$ 38,500	\$ 0	\$ 38,500	
D&O Insurance	\$ 1,500	\$ -	\$ 1,500	\$ 1,500	\$ -	\$ 1,500	
Bank Fees	\$ 250	\$ -	\$ 100	\$ 100	\$ 150	\$ 250	
Legal	\$ 500	\$ 225	\$ -	\$ 225	\$ 275	\$ 500	
Accounting Mgt	\$ 1,000	\$ -	\$ 1,000	\$ 1,000	\$ -	\$ 1,000	
General Meeting Expense	\$ 1,000	\$ -	\$ 500	\$ 500	\$ 500	\$ 1,000	
General Office Expense	\$ 1,500	\$ -	\$ 1,500	\$ 1,500	\$ -	\$ 1,500	
Added Support & Expenses (Staff, etc.)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Subtotal Management Fees	<u>\$ 44,250</u>	<u>\$ 6,642</u>	<u>\$ 36,683</u>	<u>\$ 43,325</u>	<u>\$ 925</u>	<u>\$ 44,250</u>	<u>\$ -</u>

**Total Expense**

	<u>\$ 230,000</u>	<u>\$ 29,865</u>	<u>\$ 176,387</u>	<u>\$ 206,252</u>	<u>\$ 23,748</u>	<u>\$ 95,250</u>	<u>\$ -</u>
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**Net Change, Net Income**

	<u>\$ (152,900)</u>	<u>\$ (29,852)</u>	<u>\$ (99,322)</u>	<u>\$ (129,174)</u>	<u>\$ 23,726</u>	<u>\$ (18,240)</u>	<u>\$ -</u>
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Beginning Cash	\$ 171,711		\$ 171,711		\$ 42,537	\$ 24,297
Ending Cash	\$ 18,811		\$ 42,537		\$ 24,297	\$ 24,297